



TOWN OF GRAFTON
GRAFTON MEMORIAL MUNICIPAL CENTER
30 PROVIDENCE ROAD

GRAFTON, MASSACHUSETTS 01519
(508) 839-5335 ext 1100 • FAX (508) 839-4602
www.grafton-ma.gov

**BOARD OF SELECTMEN
MEETING AGENDA**

November 1, 2016
Municipal Center, Conference Room A
7:00 p.m.
AMENDED

CALL TO ORDER

ANNOUNCEMENTS

1. SCHEDULE

- a) [Zoning Board of Appeals – Discussion regarding 40B Legal Counsel](#)
- b) [Prentice Place Project Eligibility – Massachusetts Housing Partnership](#)
- c) [Amend Economic Development Committee Charge](#)

2. APPOINTMENTS

- a) Town Administrator
- b) Board of Selectmen
 - i. [Economic Development Committee: 4 applications for 3 vacancies](#)
 - ii. [Grafton Cultural Council Reappointments – Meta Mitchell & Judy Valentine](#)
 - iii. Election Worker - Chester Jakubiak

3. RESIGNATIONS

- a) [Russell Messier – McNamara Memorial Committee](#)
- b) [Janiece Messier – McNamara Memorial Committee](#)
- c) [Laura St. John-Dupuis – Administrative Assistant to the Board of Selectmen](#)

4. NEW BUSINESS

- a) [Vote to allow Town Administrator to Sign – Mitel Phone System – Grafton Police Department](#)
- b) [Vote to allow Town Administrator to Sign – WoRAD Inc., 2-Way Radios – Grafton Police Department](#)

5. SELECTMEN REPORTS / TA REPORTS

6. CORRESPONDENCE

7. DISCUSSION

- a) Nature's Remedy Medical Marijuana Dispensary
- b) Public Comments

8. MEETING MINUTES - None

EXECUTIVE SESSION

MGL Chapter 30A, Sec. 21(3)
Litigation Update
Litigation Strategy
Union Negotiations
Land Negotiation
Non Union Negotiations
Strategy for Negotiations
Minutes

ADJOURN



**OFFICE OF THE
TOWN ADMINISTRATOR**

30 Providence Road
Grafton, MA 01519
(508) 839-5335

Town Administrator: *Timothy P. McInerney*
mcinerneyt@grafton-ma.gov
www.grafton-ma.gov

To: Board of Selectmen

From: Tim McInerney

Re: 40B Law Firm

Date: October 27, 2016

If you recall, on August 2, 2016, Town Counsel Ginny Kremer made a recommendation to the Board of Selectmen that the Town partner with Blatman, Bobrowksi, Mead & Talerman for 40B legal services. While Dan Hill has previously provided these services to the Town, Ginny feels that the merge of both Town Counsel and 40B Counsel under one roof will make for more efficient and effective service for the following reasons:

- BBMT is a full service Municipal Law Firm.
- BBMT has more 40B expertise collectively, than any other law firm in Massachusetts.
- Having Town Counsel and 40B Counsel under one roof may avoid undesired outcomes on cases that may be related.

This item will be on the Board's November 1st Agenda for discussion and consideration with members of the Zoning Board of Appeals.



BoD 10/4
**Massachusetts
Housing
Partnership**

September 14, 2016

VIA CERTIFIED MAIL

Jennifer Thomas, Chair
Board of Selectmen
Grafton Memorial Municipal Center
30 Providence Road
Grafton, MA 01519

Re: Prentice Place, 23 Prentice Street, Grafton, Massachusetts
(the "Property")

Dear Ms. Thomas:

Please be advised that Massachusetts Housing Partnership ("MHP") has received a request for a determination of Project Eligibility from Prentice Place, LLC for the subject Property. As currently proposed, the development will consist of fifty-four (54) residential rental units, of which fourteen (14) units would be affordable to households at eighty-percent (80%) of median income.

Prentice Place, LLC has requested this determination of Project Eligibility as it relates to MHP's Permanent Rental Financing Program, which provides for a 20-year fixed-rate first mortgage loan, and requires the owner of the development to execute an Affordable Housing Restriction, filed with the Worcester District Registry of Deeds, which would remain in effect for a minimum of 30 years. The affordability program proposed by the applicant would meet MHP's minimum affordability requirements. Other funders, or the town of Grafton, may require that the affordability requirements remain in effect after the initial 30-year term.

We would appreciate any comments that you may have with regard to this proposed development that would assist us as we consider the applicant's request. The comprehensive permit regulations require subsidizing agencies such as MHP to make the findings as set forth on the attachment to this letter in order to make a determination of Project Eligibility; any comments you can provide relevant to these matters would be especially helpful. Please direct any comments that you have, if possible within the next thirty (30) days, to my attention at the address listed above.

Furthermore, I would like to remind you that in the event an application is made to the Zoning Board of Appeals (ZBA) for a comprehensive permit, technical assistance is available to the ZBA to review the permit application. MHP's Chapter 40B Technical Assistance Program administers grants to municipalities for up to \$10,000 to engage qualified third-party consultants to work with the ZBA in reviewing the Chapter 40B proposal. For more information

160 Federal Street
Boston, Massachusetts 02110
Tel: 617-330-9955
Fax: 617-330-1919

462 Main Street
Amherst, Massachusetts 01002
Tel: 413-253-7379
Fax: 413-253-3002

www.mhp.net

about MHP's technical assistance grant visit MHP's website, www.mhp.net or contact Philip Crean at 857-317-8517, at PCrean@mhp.net .

Thank you.

Sincerely,



Laura F. Shufelt
Community Assistance Manager

760 CMR 56.04(4) Findings in Determination of Project Eligibility

(a) that the proposed Project appears generally eligible under the requirements of the housing subsidy program, subject to final approval under 760 CMR 56.04(7);

(b) that the site of the proposed Project is generally appropriate for residential development, taking into consideration information provide by the municipality or other parties regarding municipal actions previously taken to meet affordable housing needs, such as inclusionary zoning, multifamily districts adopted under M.G.L. c.40A, and overlay districts adopted under M.G.L. c.40R, (such finding, with supporting reasoning, to be set forth in reasonable detail);

(c) that the conceptual project design is generally appropriate for the site on which it is located, taking into consideration factors that may include proposed use, conceptual site plan and building massing, topography, environmental resources, and integration into existing development patterns (such finding, with supporting reasoning, to be set forth in reasonable detail);

(d) that the proposed Project appears financially feasible within the housing market in which it will be situated (based on comparable rentals or sales figures);

(e) that an initial pro forma has been reviewed, including a land valuation determination consistent with the Department's guidelines, and the Project appears financially feasible and consistent with the Department's guidelines for Cost Examination and Limitations on Profits and Distributions (if applicable) on the basis of estimated development costs;

(f) that the Applicant is a public agency, a non profit organization, or a Limited Dividend Organization, and it meets the general eligibility standards of the housing program; and

(g) that the Applicant controls the site, based on evidence that the Applicant or a related entity owns the site, or holds an option or contract to acquire such interest in the site, or has such other interest in the site as is deemed by the Subsidizing Agency to be sufficient to control the site.



OFFICE OF THE BOARD OF SELECTMEN

30 Providence Road
Grafton, MA 01519
(508) 839-5335
BOSGroup@grafton-ma.gov
www.grafton-ma.gov

*Jennifer Thomas, Chairman
Bruce Spinney III, Vice Chair
Sargon Hanna, Clerk
Craig Dauphinais
Brook Padgett*

November 1, 2016

Laura Shufelt
Community Assistance Manager
Mass Housing Partnership
160 Federal Street
Boston, MA 02110

Dear Ms. Shufelt:

The Town of Grafton, its relative Boards, Committees, and representatives have reviewed and considered the 40B Prentice Place project proposal to be located at 23 Prentice Place. While the Town recognizes that the 54-residential rental unit housing project fulfills a need identified by the Housing Production Plan. However, the density of the project concerns Town officials for a number of reasons, including the difficulty in accommodating storm water, emergency access and snow storage on site. Below is a list of all of the concerns and comments regarding the project at 23 Prentice Place.

- **Parking:** The Zoning Bylaw requires 2.25 spaces per dwelling unit (Sec 4.2.2 Multi-family) resulting in the need for 122 spaces. The plan proposes 84 parking spaces, about 1.56 spaces per unit. While the developer indicated that he would provide supportive documentation, departments expressed concern overflow parking would occur on park land. The Police Chief added that no parking will be allowed on Prentice Street.
- **Snow Storage:** Staff was concerned about the lack of designated snow storage areas. The Applicant said they will identify locations on the plans that are submitted at time of application. Staff stated that due to the length of the driveway and parking areas, snow would accumulate in two areas which could impede emergency vehicles. The Applicant stated that is needed he would remove snow from site.
- **Emergency Access:** Staff indicated that there is no second means of access, so fire trucks will be required to back up to exist the site. It was noted that future submissions should indicate how emergency vehicles can turn around, including how ambulances can be turned around in the parking lot. Fire Dept. noted that the curbing on the inside curve of the driveway needs to be mountable to reduce damage to vehicle tires.

- **Trash Removal:** Staff noted that the method of trash removal or location of a dumpster is not indicated on the plan. The Applicant indicated this information would be submitted on future site plans.
- **Stormwater:** Staff commented that the developed open space is occupied by surface drainage and that alternative designs should be used to allow retaining some existing trees and usable lawn space. Design should also incorporate Low Impact Development Techniques. It was also noted that the drainage system in Prentice Street and Shrewsbury Street should be examined since overflow connects to the town system.
- **Fire Suppression:** Staff indicated that the units will need to be sprinklered.
- **Unit Addresses:** The Police Chief stated each unit should be easily identifiable for emergency responders.
- **Sewer:** Sewer Dept. Staff provided the Applicant with a plan indicating the location of the sewer extension that will be needed to serve the development.
- **Buffer:** The Town Planner stated that during the site walk it was evident that there were a number of trees and trees along the perimeter of the site that could be integrated into the development plans. He added that the rear of the site should be examined for additional screening from abutters on Mathew Circle.
- The Planning Board expressed concern regarding architecture of the building. It is their hope that the project proponent would take the character of the neighborhood into consideration during the design phase. Grafton is full of incredible historic architecture and the preservation of that character is important to the Town.
- The Planning Board expressed concern about the proximity of the development to property lines of abutters as well as proximity to the Grafton-Upton Railroad. An evacuation plan should be prepared for the development in the event of a disaster at the propane facility.
- The Town Administrator has expressed concern regarding the school budget. The number of potential students added to the District will cost two thirds more than the tax revenue brought in through the development of the units.

The Board of Selectmen is fully aware that there is an identified need for rental housing in town. Ultimately, the Board stands beside the comments of Town Employees and believes that the resolution of onsite and offsite impacts will be directly related to the ability to reduce the density of the development. The Board hopes that the project proponent will work with the Town to decrease the number of units proposed and bring much needed rental housing to town.

Sincerely,

Jennifer Thomas
Chair, Board of Selectmen



Economic Development Commission

The Economic Development Commission, a seven-member committee, is an ad hoc commission reporting to the Board of Selectmen that advises the Board of Selectmen and the Planning Board on economic development matters. The Commission is based on broad representation from various departments, committees and individuals throughout the Town Of Grafton. The Committee's purpose is to promote sustainable economic development and to assist the Board of Selectmen and the Planning Board in the implementation of the town's economic goals and objectives. The committee was first created on October 1, 1991. The most recent revision to the committee charge was completed September 20, 2016.

Members of the Commission

The membership of the commission is:

- 2 Business Owners
- 1 Member at Large/Business Owner
- 2 Members at Large
- 1 Board of Selectmen Member
- 1 Finance Committee Member
- 7 TOTAL

Charge of the Commission

- to conduct meetings related to economic development for the Town of Grafton utilizing Massachusetts General Laws to steer the committee process
- to create and manage the Town approved Commission budget
- to explore, inform and recommend to the Board of Selectmen and Planning Board action items that might enhance economic development within the community. The Commission should request permission of the Board of Selectmen to sponsor legislative articles impacting local economic development and speak to articles at town meeting that impact economic development of the community.
- to make the public aware of the Commission and its mission
- to maintain contact with the business community within the Town of Grafton and its environs
- to maintain community membership in Chamber(s) of Commerce
- to express concerns of the business community to the elected Boards
- to collaborate with Town staff on projects, as the Commission is able, at town staff direction

Calendar for the Commission

The Commission should meet at a minimum at least quarterly. The Commission should meet at least monthly during times when they are considering recommending the adoption of regulations or laws concerning economic development enhancement.



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Members of the Commission

The membership of the commission is:

- 2 Members of the Business Community*
- 1 Member at Large/Member of the Business Community*
- 2 Members at Large
- 1 Board of Selectmen Member
- 1 Finance Committee Member
- 7 TOTAL

Charge of the Commission

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*With a physical business location in Grafton



Grafton, MA

30 Providence Road

Phone: 508-839-5335

Citizen Activity Form

Good Government Starts with You

Date Submitted: October 11, 2016

Name: Michael C Scully

Home Address: 65 North Main St
North Grafton MA 01536

Mailing Address: 65 North Main St
North Grafton MA 01536

Phone Number(s): (508)922-9306 - Cell

Email Address: mscully@gmail.com

Current Occupation/Employer: Mike Scully Design - Business Owner / IT Project Manager

Narrative: Business Owner, 4 years experience on the Commission, Chair of the Planning Board

Board(s) / Committee(s): ECONOMIC DEVELOPMENT COMMISSION



Grafton, MA

30 Providence Road

Phone: 508-839-5335

Citizen Activity Form

Good Government Starts with You

Date Submitted: October 12, 2016

Name: John Atchue

Home Address:

Mailing Address:

Phone Number(s): - Unspecified

Email Address: johnatchue@gmail.com

Current Occupation/Employer:

Narrative:

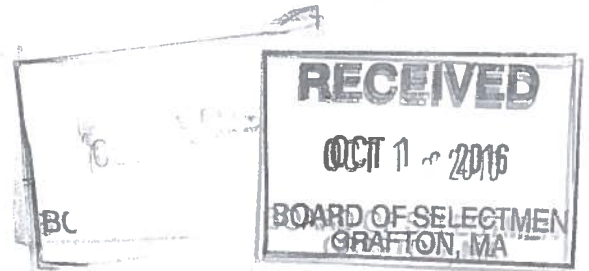
Board(s) / Committee(s): ~~AFFORDABLE HOUSING TRUST~~
☒ ECONOMIC DEVELOPMENT COMMISSION

James Collette

Collette Motors 37 Main Street South Grafton, MA 01560 | 508-839-4495 | jim@collettemotorsinc.com

October 13, 2016

Town Administrator
Economic Development Commission



Dear Administration Representative,

Collette Motors, located at 37 Main Street in South Grafton, Massachusetts, has been active in the local community and participating in the Grafton business arena since 1939. I, James Collette, am the current owner and third generation manager of our family owned and operated auto repair center.

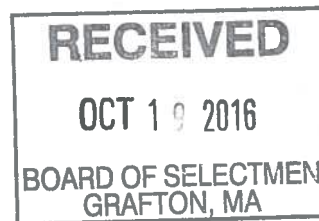
This letter is a formal submission of my application for the position of board member on the Grafton Economic Development Commission. My intention by applying for this vacancy is to contribute my knowledge gained by experience in our community, to benefit the town of Grafton. I am optimistic that my participation on this board will enhance the business community of Grafton.

Thank you for considering my application for board member of the Economic Development Commission of Grafton.

Sincerely,

James Collette
Owner of Collette Motors

Town of Grafton
30 Providence Rd
Grafton, MA 01519
ATTN: Cynthia Ide



Dear Ms. Ide,

Please accept this letter as my notice of interest in the position on the Economic Development Commission.

I have been an active member within the community since moving to Grafton five years ago. As the EVP, Chief Business Officer at a Homefield Credit Union, I have garnered extensive experience not only in banking but in business development as well. I would be grateful to have the opportunity to share my advisory skills and financial background with the Economic Development Commission, as well as the Town of Grafton.

Attached you will find my résumé for your review. I would appreciate the opportunity to meet with you and/or Mr. McInerney to discuss this position. Feel free to contact me by phone at 508-736-0132 or via email (karljm78@gmail.com) to schedule a meeting at your convenience.

I look forward to hearing from you. Thank you so much for your time.

Sincerely,

A handwritten signature in cursive script that reads "Karl J. Moisan".

Karl J. Moisan
35 Magnolia Lane
North Grafton, MA

KARL J. MOISAN

15 Magnolia Lane, North Grafton, MA 01530
Karljm73@gmail.com

EXECUTIVE MANAGER... SENIOR LENDER...STRATEGIC LEADER

High performing executive leader with a proven track record of building winning teams through coaching, mentoring and positive reinforcement.

Expertise in the areas of:

Strategic Planning
Consumer Lending
Collections
SBA Lending
P&L Improvement

Member Business Lending
Secondary Marketing
Portfolio Management
Loan Workout
Team Building

Residential Lending
Construction Lending
Retail Banking
Quality Control
Change Management

PROFESSIONAL EXPERIENCE

Executive Vice President, Chief Business Officer, Senior Lending Officer - Homefield Credit Union - Grafton, MA - 2013 to Present

A member of the executive management team for a \$135 million credit union. Responsible for the management, growth and stability of the credit union, its loan portfolio, lending and business development teams. The scope of these responsibilities includes strategic plan development and execution, business development, new market and product development, secondary marketing, loan underwriting, guidance and supervision of the consumer, mortgage and member business lending teams. Responsible for establishing lending risk parameters, policies and procedures to ensure the overall quality of the credit union's loan portfolio. Serves as a member of the Asset Liability Management, IT Steering and the Risk Management and Compliance Committees

ACCOMPLISHMENTS

- Worked with the Executive Management Team to restore the credit union to profitability.
- Established the Member Business Lending program - current portfolio size \$15 million.
- Obtained SBA Lending designation and developed program to the level of 40th active lender in Massachusetts.
- Increased loan/share ratio from 58% to 100% through growth of the residential, consumer and business loan portfolios.
- Reduced the institution's delinquency ratio from 4% to .05%.
- Enhanced interest income through the development of new lending products and programs.
- Analyzed third party participation loan portfolios.
- Worked with management and external marketing firm to rebrand the credit union through a name change.
- Determined additional branch location needs to expand the credit union's market area.

Senior Vice President Business Development & Commercial Lending - Marlborough Savings Bank - Marlborough, MA - 2010-2013

Developed and managed a \$30.3 million commercial real estate loan portfolio with new and existing clients.

ACCOMPLISHMENTS

- Cultivated new customer prospects from multiple sources to develop new banking/lending relationships utilizing various products and services offered by the bank.
- Facilitated cross-selling and supported branch efforts with new customers to maintain and grow existing banking relationships.
- Prepare detailed analyses of customer requests and formulated recommendations for the best products and services to fit the customers' needs.
- Prepared and presented loan recommendations to the Loan Committee and Board of Directors.
- Negotiated terms and conditions with customers in order to meet the bank's requirements for profitability as well as meet the customers' expectations for competitive terms and pricing.
- Maintained integrity of the loan portfolio at all times to insure compliance with banking regulations, bank credit policies and risk management guidelines.
- Prepared detailed reports for various levels of management of all activities associated with the growth and maintenance of the loan portfolio.

Senior Vice President & National Sales & Branch Manager - InterBay Funding – Fort Washington, PA - 2000-2010

Rose, through promotions, to assume full P&L for global, multi-branch commercial real estate lending operations. Was key driver in the accelerated growth of the company that centered on small balance commercial term real estate lending, CMBS (\$ 1.2 million and under) Originally brought in to grow and lead a full service branch of Sales, Operations, Underwriting, Closing, Delivery and Real Estate Personnel. Ultimately grew the branch to a staff of 80 and became the 'Top Producing Branch' in the company that led to National promotion (2003).

As National Sales Manager managed 9 direct reports and up to 275 lending associates (including call center-internal loan officers of up to 100 people and an external account executives of up to 175) throughout the USA ,Canada and United Kingdom.

USA business, at high point, rose to \$1.9B, Canadian business to \$167M, and United Kingdom business to \$86M.

*Prior to 2000, worked in mortgage banking and financial services in both consumer loan and mortgage origination, functioning in regional sales and branch management, virtually all the experience centered on business development and operations management (**Bank of Boston, Arbor National, GE Capital, Hudson National Bank and Travelers**).

EDUCATION / OTHER

- **Masters of Business Administration , Rider University** Lawrenceville, NJ
 - **Bachelor of Science, Norwich University** Northfield, VT
- **Strategic Planning, , Graduate Extension Program , Harvard University**
- **ABA Stonier National Graduate School of Banking, University of Pennsylvania**
- **ABA National Commercial Lending School, Southern Methodist University**
 - **Risk Management Association Courses**

**Global Cash Flow, Problem Loan Workouts, Construction Loan Management
Analyzing Construction Contractors, Enterprise Risk Management, Quality Control,
Secondary Marketing**

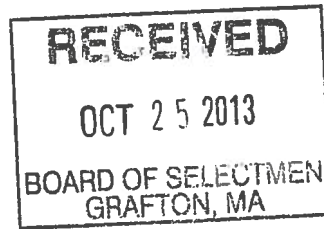
Town of Grafton Capital Improvement Planning Committee
Rotary of Westborough, Past Board of Director, Harris Fellow
YMCA Central Massachusetts, Corporator
National Eagle Scout Society
Co-Head Coach Grafton High School Varsity Girls Lacrosse
US Lacrosse Level 3 Coach
President of CMass Lacrosse LLC

UNITED STATES MARINE CORP RESERVES, Honorable Discharge, 1985

13 Glenwood Lane
North Grafton, MA 01536

774-293-1658

24 October 2013



Dear Board of Selectmen

I am interested in serving on the Grafton Cultural Council.

I have always supported cultural activities in the communities in which I have lived, taking full advantage of access to local and national theatre performances, concerts, ballets and operas. My daughter was involved in the school band, several choirs, flute and piano lessons and music festivals and trips. I was President and member of a local community semi-professional choir in my previous town.

At present I sing with the Community Choir run by Apple Tree. I am also a season ticket member of Boston Ballet and the Handel and Haydn Society and a member of Hanover Theatre. I am a member of the Willard Clock Museum and Old Sturbridge Village. In addition I am interested in outdoor activities (member of Trustees of Reservations, friend of Tower Hill Botanic garden, member of Mass Audubon).

I am a scientific manager by occupation.

Thank-you for your consideration

Yours

h. h. mitchell

Meta Mitchell

Nov 2013

Re-up Nov 1 2016
appointed Nov 5 2013

3 yr term

Russell and Janiece Messier
4 Carroll Avenue
North Grafton, MA 01536

October 15, 2016

Grafton Board of Selectmen
30 Providence Road
Grafton, MA 01519

Dear Board of Selectmen,

Please accept our resignations from the McNamara Memorial Committee.

Sincerely,

Russell & Janiece Messier

cc: Town clerk ✓

October 24, 2016

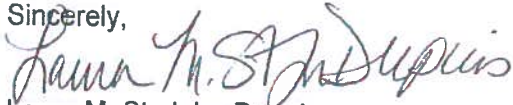
Timothy McInerney
Town of Grafton
30 Providence Road
Grafton, MA 01519

Dear Tim:

After careful consideration, I wanted to let you know that I will not be returning to work on November 7, 2016. Please accept this resignation letter from my Administrative Assistant position for the Town of Grafton.

I have greatly enjoyed working in the Town Administrator's office and for the Board of Selectmen.

Sincerely,

A handwritten signature in dark ink, reading "Laura M. St. John-Dupuis". The signature is fluid and cursive, with the first name "Laura" being the most prominent.

Laura M. St. John-Dupuis
7 Bellingham Street
Mendon, MA 01756



Partners Technology LLC
Mitel® SCHEDULE A

Pursuant to the Equipment Purchase Agreement (the "Agreement") dated October 27, 2016 between **Partners Technology, LLC** ("Company") and Grafton Police Department ("Customer"), it is hereby agreed as follows:

1 THE PRODUCT. The Product to which the agreement pertains consists of the Equipment and software and related Documentation itemized below

(Indicate quantity): 1

[a] System Type: Mitel MiVoice Office 250

Model: Mitel HX 5000 Other: _____

[b] Equipment (including Software embedded in Equipment)
Per Schedule 1

Includes Hardware, Software, Parts, Delivery, Training and Installation. One Year Warranty Parts and Labor, One Year Software Assurance

Current wiring Infrastructure to be re-used. Quote under Mass State Contract #TT50, Vendor VC6000066294

[c] Software* and Related Documentation
Per Schedule 1

2 AUTHORIZED LOCATION. The Product shall be installed at the offices of customer located at: 28 Providence Rd, Grafton, Ma. 01519
(the "Authorized Location").

3 CUSTOMER CHARGE.

[a] The basic customer charge for purchase of the Equipment and Services, license of the software and Related Documentation and installation of the Product described on this Schedule A, and the Total Customer Charge (the total of the Basic Customer Charge plus applicable taxes) are described in (b) below.

[b]

Customer agrees to pay the Total Customer Charge for purchase of the Equipment and license of the Software and Related Documentation as follows:

| | | |
|------------------------|---------------------|---|
| Basic Customer Charge: | \$ <u>22,975.00</u> | \$ <u>16,082.50</u> (70%) on the Effective Date |
| Taxes: | \$ <u>NA</u> | \$ <u>6,892.50</u> (30%) on the Cutover |
| Total Customer Charge: | \$ <u>22,975.00</u> | |

[c] Selection of the Lease Option (Accepted ; ☒ Declined) Shall modify the payment terms as set forth below.

(i) The Total Monthly Customer Charge for the use of the Equipment and License of the Software and Related Documentation is as follows:

Total Monthly Customer Charge: \$ (plus applicable tax)
Prepaid Security Deposit on : \$ (2 Advanced Payments)

Grafton Police Department
Customer Name

Partners Technology, LLC

Customer Signature

Representative Signature

(Print or Type Name) Title

Accepted By Title



Voice & Data Solutions Mitel 5000 Rel. 7.X Platform

SYSTEM EQUIPMENT:

- 1 5000 HX Rack Mountable Module (4 CO x 4 Analog in core)
- 1 4 Port CO Expansion Module
- 1 48 Port Streamline POE Data Switch

ENDPOINTS:

- 27 Model 5320e Display Telephone
- 11 Model 5330e Display Telephone
- 1 ClearOne Max Wireless Conference Telephone

ENDPOINT APPLICATION LICENSES:

- 1 Dynamic Extension (Twinning) System Wide
- 1 System Hot Desk Users (Ability to log into any phone)

Initial



5000 SYSTEM LICENSING

- 38 IP User Licenses
- 1 System Software Rel 7.x
- 1 Conference Bridge Software (40 Ports)
- 1 File Based Message/Music on Hold

VOICE MAIL AUTOMATED ATTENDANT:

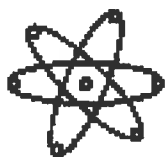
- 4 Channels
- 1 System Wide Synchronized Unified Messaging
- 1 Unlimited Mailboxes
- 1 On Demand Call Recording
- 300 Hours Storage

SYSTEM MANAGEMENT:

- 1 System Management Software Kit –LAN/WAN Based
- 1 Reporting Portal
- 1 User Portal

Print Name

Customer Signature

**WoRAD Inc.**

299 Brooks St.
Worcester, MA 01606

Phone #: (508)852-2693

Fax #: (508)852-2704

PROPOSAL

| | |
|-----------------------|--------|
| EXPIRES 30 DAYS FROM: | NUMBER |
| 10/13/2016 | Q90308 |

BILL TO:

GRAFTON POLICE DEPT
CHIEF NORMAND CREPEAU
28 PROVIDENCE RD
GRAFTON MA 01519

SHIP TO:

GRAFTON POLICE DEPT
ATTN: ACCOUNTS PAYABLE
28 PROVIDENCE RD
GRAFTON MA 01519
508-839-2858

| QTY | DESCRIPTION | PART NO. | PRICE | TOTAL |
|-----|---|---------------------|--------|-----------|
| 25 | XPR7550 UHF 403-512 MHZ 1000 CHAN 4 WATT ANALOG/DIGITAL COLOR DISPLAY PORTABLE, GPS CAPABLE, WITH IMPRES LI-ION BATTERY, BELT CLIP, ANTENNA, IMPRES CHARGER, AND 3 YR WARRANTY (1st TIME PROGRAMMING INCLUDED) | AAH56RDN9KA1 | 715.00 | 17,875.00 |
| 25 | IMPRES XPR SPEAKER / MIC WITH 3.5 MM AUDIO JACK *** AFFECTS RANGE OF PORTABLE | PMMN4025 / QA005005 | 48.40 | 1,210.00 |
| 25 | BATTERY IMPRES LI-ION 2150 MAH, XPR75550 | PMNN4409 | 57.20 | 1,430.00 |
| 25 | LEATHER CASE FIXED BELT LOOP, XPR7550 | PMLN5838 | 40.00 | 1,000.00 |

M. Breed

Prepared by

Customer Acceptance / Date

| | |
|-----------|--------|
| P.O. NO.: | TERMS |
| | Net 30 |

| | |
|--------------------|--------------------|
| SUBTOTAL | \$21,515.00 |
| TAX (6.25%) | \$0.00 |
| TOTAL | \$21,515.00 |